

JOB TITLE:	Commercial Manager
LOCATION:	Bermondsey Street (near London Bridge)
SALARY:	£30,000 – £45,000
AGENCY TYPE:	Creative, Design & Branding Agency
START DATE:	ASAP
CODE:	BLOS/VE

FULL DESCRIPTION:

Our client is a small but highly creative branding and advertising agency based close to London Bridge on vibey Bermondsey Street. Clients are from a range of industries. They include the First Group, The Economist, Cancer Research, V&A and Berkeley Homes.

Having recently moved to a new studio they want to appoint a Commercial Manager with a proven track record in winning new business and growing revenue from existing clients. However you must also have strong account management skills, to support new clients at appropriate times to bed into the agency.

You'll be someone familiar with working in a small agency environment - capable of being a flexible team player and mucking in wherever required to get the job done - whilst always delivering on your central remit. You'll have a brilliant phone manner and be a creatively commercial thinker. You must have a strong interest in brands, marketing and design, plus a thorough knowledge of how businesses take brands to market.

The role will require that you manage a new CRM system for targeting, marketing and storing contact history, so it's important that you are fluent with databases.

We're looking for someone who's a naturally hard worker and who can confidently report to the agency partners, enabling a transparent account of how the sales pipeline is developing. Your core function will be to set-up highly qualified meeting opportunities, which in time you will then play a vital role in both attending and closing.

Outstanding support and prospects are available for the right candidate and you will receive one month's intensive training and be involved in planning the entire sales development programme. You will also be equipped with all the tools you need to do the job effectively.

This is a fantastic opportunity for a commercial but also a thoughtful, creatively minded individual.

*To apply for this role please email niamh.kinsella@timetobloom.co.uk quoting the job code **'BLOS/VE'**. Please be sure to include a detailed covering letter that clearly explains why this role is of interest to you.*